**Founded in 1935 – Celebrating 71 Years of Excellence!** 

#### PRINCE WILLIAM COUNTY-GREATER MANASSAS CHAMBER OF COMMERCE

# PRIMIT 88 PRINT 88 PR

Chamber to Open
Gainesville Branch– Page
7



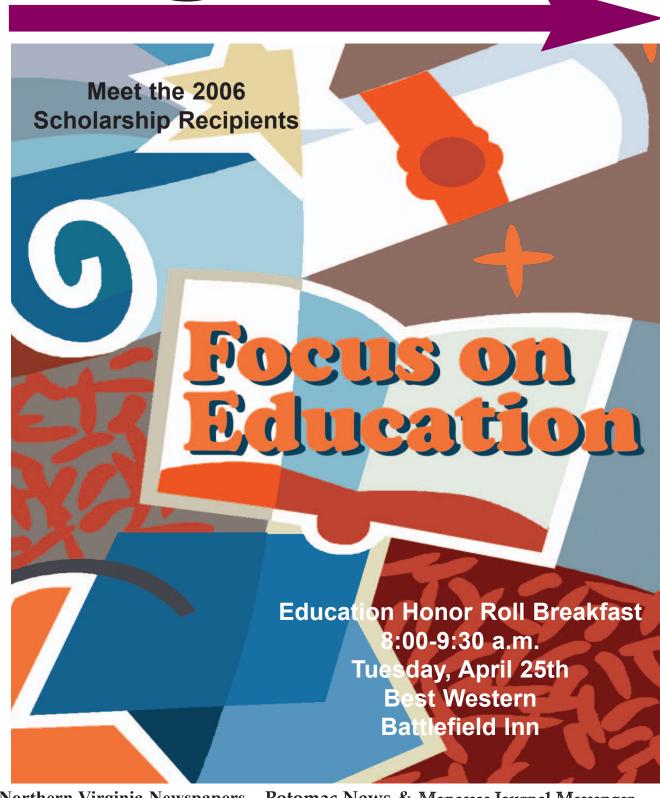
'Speed Networking' Luncheon a Success – Page 14





Spotlight on Business: Temporary Solutions, Inc. – Page 10

web site: www.pwcgmcc.org



## IPRINT: Your source for Chamber news ....>

#### A Message from the Chair ...

Thave lived in Northern Virginia for Imore than thirty years now and at different times I have called Prince William County, the City of Manassas and Fauquier County my home. During this time I have been fortunate to meet a wide variety of residents — those who are brand-new to the area, those who were born and raised here and those whose families settled here generations ago. Almost everyone agrees that this region is a great place in which to live, work and raise a family. They also agree, even those who have only lived here a year or so, that our area has seen and continues to see many changes.

They say change is a good thing. From time to time, I reflect on how much the area has changed in the past thirty years and I truly believe change has been good to Northern Virginia and particularly the communities of Prince William County. Sure, we are experiencing some growing pains—but think about it, without change there would be no Cities of Manassas and Manassas Park. Without change, the Manassas Regional Airport would still be on Route 234 where Manaport Plaza is currently situated and there would be no Manassas Mall. Without change, Northern Virginia Community College would not have a Manassas or Woodbridge Campus and there would be no Prince William Campus of George Mason University. Without change Prince William Hospital, would not be in the process of building a state-of-the art cancer treatment center in Gainesville have evolved into the quality health system and community

hese exciting times to be a member of the Prince William County-



**Greater Manassas Chamber** of Commerce.

> Kevin P. Kellev Falcon Promotions and Print Solutions

asset it is. Without change, the businesses in western Prince William County would not be booming.

Without change, I would not be able to announce that in 2007, your Prince William County-Greater Manassas Chamber of Commerce will open a satellite office to serve our membership and the rapidly growing business community in Gainesville and Haymarket. Your Chamber has signed an agreement to situate an additional Chamber office in Synergy One Federal Credit Union's new branch currently under construction on Route 29 in Gainesville. With this agreement, Synergy One FCU has become the Chamber's first Keystone Contributor.

These are exciting times to be a member of the Prince William County-Greater Manassas Chamber of Commerce. We are changing and growing to better serve you, our membership. I'm reaping the rewards of my Chamber membership and I sure hope you are too.

#### About INPRINT

he INPRINT Magazine is published bimonthly by the Prince William County-Greater Manassas Chamber of Commerce as a supplement to the Manassas Journal Messenger. INPRINT is an informational publication about the Chamber and is distributed to members and through newspaper subscriptions.

Advertising is limited exclusively to members. Please contact the Manassas Journal Messenger at (703) 368-3101 for advertising information. For information on flyer inserts and all other inquiries, contact Laurel Vaughan at the Chamber, 703-368-6600 ext. 14 or <a href="mailto:lvaughan@pwcgmcc.org">lvaughan@pwcgmcc.org</a>. Contributing writers: Kris Johnson, Debbie Jones, Laurel Vaughan and Lyssa Walker.

#### 2005-2006 Prince William County-Greater **Manassas Chamber of Commerce Leadership**

#### **EXECUTIVE COMMITTEE**

Chairman Kevin P. Kellev Falcon Promotions and Print Solutions

> Chairman-Elect Joe Martin Focuspoint, Inc.

> > Vice Chairs

Bill Flynn Computer Training Depot

Molly B. Grove George Mason University

**Rick Hendershot** Hendershot-Burkhardt-Reed, Certified Public Accountants

> Fred Henney Lockheed Martin MS2

> > **Guy Hinkler** V2 Systems, Inc.

Steve Nelson Junction Travel, Inc.

Secretary-Treasurer **Debbie Bennett** Bennett, Atkinson & Associates, P.C.

**Assistant Secretary-Treasurer Chris Bergstrom** Cardinal Bank

**Immediate Past Chairman Susan Jacobs** Assist-2-Sell Jacobs Team Buyers & Sellers Realty

> President **Deborah Jones**

#### **BOARD OF DIRECTORS**

Jonathan Arehart Cavendo Corporation

Cheri Arnaiz Virginia Systems, Inc. (VASI)

Helen Azzano Raven Services Corp.

Lucy Beauchamp Prince William County Public Schools

**Debbie Bennett** Bennett, Atkinson & Associates, P.C.

> **Diane Bennett** Bennett Insurance Services

> > **Chris Bergstrom** Cardinal Bank

**Bill Conway** Best Western Battlefield Inn

Bill Daffan R. Edward Daffan, Inc.

**Bill Flynn** Computer Training Depot

Molly B. Grove George Mason University

Rick Hendershot Hendershot-Burkhardt-Reed, Certified Public Accountants

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**Dr. Hortense Hinton**Northern Virginia Community College

Kevin P. Kelley Falcon Promotions and Print Solutions

**Tom Lensis** TML Copiers & Digital Solutions

> Joe Martin Focuspoint, Inc.

Sixto Naranjo Sans Screenprint, Inc.

**Steve Nelson** Junction Travel, Inc.

> **Rex Parr** Didlake, Inc.

**Kelly Roth** Temporary Solutions, Inc.

**Michael Schwartz** Prince William Health System

Kris Spitler Vanderpool, Frostick & Nischanian, P.C.

Janice Sutton Janice S. Sutton Insurance Agency, Inc.

Jackie Velesz SunTrust Bank-Business Banking Division

> **Davian Wexler** National Design Group

**Barry Wright** Wright Realty, Inc.

**STAFF** 

Deborah L. Jones President

Katie Clark Administrative Assistant

**Anita Duecaster** Operations Director

**Ruth Gorgas** Administrative Assistant

Kris Johnson Membership & Sales Director

Michaelene Ressler

Membership & Events Coordinator

Laurel Vaughan PR & Events Director

Lvssa Walker PR & Events Assisstant

# INPRINT: Your source for Chamber news



## Welcome New Members!

#### 21stcenturyleaders

Mr. Bruce Roemmelt 2666 Collins Court Haymarket, VA 20169 Phone: (703) 754-3627 Fax: (703) 754-3821 www.gettingaround.org

**Business: Management Consultants** Sponsor: Staff - Kris Johnson

#### **Access Vending** Mr. Steve Mayes

P.O. Box 7 Manassas, VA 20108 Phone: (703) 361-2223 Fax: (703) 365-8058 www.accessvending.com **Business: Vending Machines** 

Sponsor: Steve Mayes -

Stonehouse Realty

#### **Bassette Real Estate Group**

Mr. Jim Hobbs 9366 Main St. Manassas, VA 20110 Phone: (703) 530-1100 Fax: (703) 530-1101 www.BassetteGroup.com

Business: Real Estate-Commercial &

Residential

Sponsor: Staff - Kris Johnson

#### **Battery Heights Apartments**

Ms. Cheryl Robinson 8479 Metcalf Blvd. Manassas, VA 20110-7037 Phone: (703) 369-0859 Fax: (703) 631-8276

www.batteryheightsapartments.com

**Business: Apartments** Sponsor: Staff - Kris Johnson

#### **Business Partnership Office/ PW County Schools**

Ms. Sharon Henry P.O. Box 389 Manassas, VA 20108 Phone: (703) 791-8002 Fax: (703) 791-8004 Business: Education-Secondary Level Support Sponsor: Staff - Debbie Jones

#### **Celebrity Status Entertainment**

Ms. Tamika Harris 3500 Castle Hill Dr. Woodbridge, VA 22193 Phone: (571) 243-2752

Fax: (703) 497-4009 Business: Entertainment Sponsor: Staff - Kris Johnson

#### **Cell Phone City**

Mr. Arthur Smith, Jr. 13532 Jefferson Davis Hwy Woodbridge, VA 22191 Phone: (703) 494-0606 Fax: (703) 497-4488 www.cellphonecity.us Business: Cellular Communications

Sponsor: Staff - Kris Johnson

#### Century 21 Capital Realtors - Raj Vatas

Ms. Raj Vatas 8803 Sudley Rd. Manassas, VA 20110 Phone: (703) 338-0529 Fax: (703) 368-8612 www.c21capitalrajvatas.com Business: Real Estate-Commercial &

Residential Sponsor: Staff - Kris Johnson

#### Commerce Bank -Commercial Lending

Ms. Maura S. Cliff 2070 Chain Bridge Rd., Suite 135 Vienna, VA 22182 Phone: (703) 663-4370

Fax: (703) 663-4367 commerceonline.com Business: Banks Sponsor: Linda Latorre -Commerce Bank

#### **Compass Settlements**

Mr. Garth Porter 7230 Heritage Village Plaza, Ste. 201 Gainesville, VA 20155 Phone: (571) 248-6500 Fax: (571) 248-6502 www.compasssettle.com Business: Title Companies Sponsor: Staff - Kris Johnson

#### **Computer Renaissance**

Mr. Abu Baba 7837 Sudley Rd. Manassas, VA 20109 Phone: (703) 392-9770 Fax: (703) 392-9773 www.manassasva.compren.com Business: Computer Services Sponsor: David Ehrhardt -

Floor-Restore

#### Eastern Memorials/ DelGallo Studio LLC Mr. Andrew J. DelGallo

8790 Centreville Rd.

Manassas, VA 20110-5267 Phone: (703) 393-0999 Fax: (703) 393-1998 www.easternmemorials.com Business: Monuments/Memorials Sponsor: Staff - Debbie Jones

#### Elite Title Settlements & Escrow, Co.

Ms. Stacey Nash 4897 Prince William Pkwy. #101 Woodbridge, VA 22192 Phone: (703) 670-9080 Fax: (703) 670-9081 www.elitetitle-company.com **Business: Title Companies** Sponsor: Margaret Short -**Essential Wellness** 

#### Fairfax National Golf Club

Mr. John W. Fravel 16850 Sudley Rd. Centreville, VA 20120 Phone: (703) 631-9226 Fax: (703) 502-1065 www.fairfaxnationalgolfclub.com

Business: Golf Sponsor: Staff - Kris Johnson

#### Father's Way International, Inc.

Mr. Robert Grant P.O. Box 3195 Manassas, VA 20108 Phone: (540) 341-8197 Fax: (540) 341-8589 www.fatherswayintl.org

**Business: Nonprofit Organizations** 

Sponsor: Joan Miles -Cleansing Water, Inc.

Mr. Stephen Trainor

#### **Grubb & Ellis Company**

8020 Towers Crescent Dr., Ste. 200 Vienna, VA 22182 Phone: (703) 918-0228 Fax: (703) 883-9036 www.grubb-ellis.com Business: Real Estate-Commercial, Industrial & Land Sponsor: Staff - Debbie Jones

#### **Hickerson Brothers Electric Service**

Ms. Eileen M. Hickerson 12514 Aden Rd.

Nokesville, VA 20181 Phone: (703) 594-3913 Fax: (703) 594-3944

www.hickersonbrotherselectric.com **Business: Electrical Contractors** Sponsor: Staff - Kris Johnson

#### Honey do Crew

Mr. Jeff Brown 3841 Clifton Manor Place Haymarket, VA 20169 Phone: (703) 753-5580 Fax: (703) 754-8989 www.honeydocrew.biz Business: Handyman Repairs Sponsor: Staff - Kris Johnson

#### Legacy Import Service Center, LLC

Mr. Ryan Light 8433 Euclid Ave. Manassas Park, VA 20111 Phone: (703) 257-4888 Fax: (703) 257-4660

Business: Automobile Repairs,

Service & Towing

Sponsor: Staff - Kris Johnson

#### **Mason Dixon Funding**

Mr. David Dunwody 608 S. Main St. Culpepper, VA 22701 Phone: (800) 787-6630 Fax: (540) 825-4437 www.masondixon.com

Business: Mortgage Loans & Bankers Sponsor: Culpepper Chamber

#### **MPI Recruiters & Temporary Agency**

Ms. Saday Barrett 8401 Dorsey Cir., Ste. 102 Manassas, VA 20110 Phone: (703) 368-5582 Fax: (703) 368-5584 www.mpirecruiters.com

Business: Employment Services &

**Temporary Agencies** 

Sponsor: Staff - Kris Johnson

#### **National League of Junior Cotillions**

Ms. Lynda L. Ely P.O. Box 3529 Warrenton, VA 20186 Phone: (540) 349-1478 Fax: (540) 349-1478 www.nljc.com Business: Dance Companies Sponsor: Staff - Kris Johnson

See MEMBERS, Page 5

Page 4 — INPRINT, April 2006

# INPRINT: Your source for Chamber news .....> News&Notes .....

#### New Addition to George Mason University

Former Virginia Secretary of Health and Human Resources, Jane Woods, joins **George Mason University** as liaison for state health policy and community development in the college's new Department of Health Administration and Policy (HAP).

#### AMERICA'S 'MOST ADMIRED COMPANIES'

Vulcan Materials Co. has been named one of America's "Most Admired Companies" for the fifth year by Fortune magazine. In its industry category, Vulcan was rated number one in use of corporate assets, financial soundness and long-term investment.

### **'Preserve America' GRANT AWARDED**

Prince William County was the only representative from the state of Virginia to receive a "Preserve America" Grant, announced by First Lady and Honorary Chair of "Preserve America," Laura Bush in a ceremony on Thursday, March 9th. The county was awarded \$57,566 for initial interpretive activities at various historic sites.

#### ASSOCIATE EARNS MDRT SPOT

R. Martin Cox with **Thrivent Financial for Lutherans** has earned membership in the prestigious 2005 Million Dollar Round Table (MDRT), an international, independent association of leading life insurance and financial services professionals.

#### SELLERS SAVE MILLIONS

Assist-2-Sell Jacobs Team Buyers & Sellers Realty is proud to announce they saved sellers over \$282 million in commissions in 2005. Patrick DiPaolo was named top agent.

#### **CARDINAL BANK NEWS**

Cardinal Bank is pleased to announce additions to the company: Archisha Mehanas, Assistant Vice President in the Small Business Division; Henry A.

THE SKILL SOURCE GROUP IN

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"Hap" Peterson, Vice President and Manager of the Woodbridge office; Betsey Piper/Bach, President of the newly created Cardinal Trust and Investment Services Division and Kendal E. Carson, President of the holding company.

Cardinal Bank has filed for permission to open a banking office in Chantilly, its 12th community banking location in Fairfax County.

In addition, Cardinal Bank has completed the purchase of certain fiduciary and other assets and assumed the deposit liabilities of FBR National Trust Company.

#### UNITED BANK APPOINTMENTS

United Bank announces the promotion of Dennis M. Coombe to Chief Credit Officer and James J. Consagra, Jr. as President and Chief Executive Officer. United Bankshares, Inc. announced a 3 percent increase of earnings for the fourth quarter year and year of 2005

### LOCAL CREDIT UNION PARTNERS WITH SCHOOL

Synergy One Federal Credit Union announced it will open a new in-school branch at Stonewall Middle School to teach the value of saving. The in-school branch is scheduled to open in late September 2006.

#### MARCH IS RED CROSS MONTH

In recognition of the Prince William Chapter of the American Red Cross, Mayor Frank Jones of the City of Manassas Park signed a Red Cross Month proclamation at the city council meeting held on Feb. 14th. Mayor Douglas Waldon of Manassas recognized the chapter on Feb. 27th and the Prince William County Board of Supervisors presented the chapter with a proclamation at its meeting on March 7th in recognition of its valuable services to the community.

#### PARTNERSHIP FOR CANCER RESEARCH

George Mason University and the Instituto Superiore di Sanita of Rome, Italy have signed a three-year agreement to develop an unprecedented research program that unveils new cancer diagnostic techniques and therapies for early disease detection. The center, housed at the Prince William Campus, is part of the College of Arts and Sciences.

#### New Coordinator Welcomed

TheCollegePlace, ECMC Foundation's college access center in Northern Virginia, welcomes its new coordinator, Felice Douglas. Ms. Douglas plans to work with schools, community agencies and local businesses to increase the number of students who pursue post-secondary education.

#### INTERIM DEAN APPOINTED

Strayer University is pleased to announce that Chamber Vice-Chair for Membership Development Rick Hendershot, from Hendershot-Burkhardt-Reed, Certified Public Accountants, has been appointed as Interim Dean for its Manassas Campus.



Legacy Import Service Center owner Ryan Light (center) and his wife, Tammi (right), cut the ribbon officially opening their business.

#### RIBBON CUTTING

Despite the snow, Legacy
Import Service Center, LLC,
located at 8433 Euclid Ave. in
Manassas Park, officially opened
for business at the Ribbon Cutting
and Grand Opening ceremony held
on Sat., Feb. 11th. Legacy Import
Service Center provides complete
auto repair services for all types of
autos, specializing on imports and
Subarus, with state-of-the-art diagnostic tools and equipment by their
ASE-certified Master Technician
and other certified mechanics.

#### **CARE AWARD WINNER**

George Mason University is one of only six companies awarded the 2005 Companies As Responsive Employers (CARE) Award for offering an on-site child development center, an on-site fitness center and pool and time off for volunteering. CARE promotes family-friendly workplace policies for businesses in Northern Virginia.

#### **EVENING ESOL CLASSES**

BEACON has successfully served more than 55 people a t their evening "English as a Second Language" classes. The classes are offered to those interested in learning English who must work during the day.

#### 'RANDOM ACTS OF KINDNESS' PROGRAM

Wargo's Martial Arts, U.S.A. has joined the National "Random Acts of Kindness" Program.
Children participating in the program log kind acts they have performed into a journal and after accumulating one thousand random acts of kindness, the children are entered in the "Kind Acts Hall of Fame."

See NEWS, Page 6





#### **MEMBERS From Page 3**

**Nationwide Insurance - Prenatt** 

Mr. Clair Prenatt

14540 John Marshall Hwy., Ste.203

Gainesville, VA 20155 Phone: (703) 753-2112 Fax: (703) 753-6229

www.nwagent.com/mark hardy.html

Business: Insurance

Sponsor: Staff - Michaelene Ressler

**Olde Towne Hobby Shoppe** 

Mr. Brian Magnani 9105 Center St. Manassas, VA 20110 Phone: (703) 369-1197 Fax: (703) 393-0577 www.manassashobby.com Business: Hobby Store Sponsor: Staff - Kris Johnson

**Payne Financial Services** 

Mr. Michael G. Slusher 8629 Sudley Rd., Ste. 202 Manassas, VA 20110 Phone: (703) 368-7272 Fax: (703) 368-3525

Business: Financial & Financial Advisors

Sponsor: Charlyn Hasson-Brown -CASA of Greater Prince William

**PC Basics Plus** 

Ms. Ellen Cecil P.O. Box 734 Gainesville, VA 20156 Phone: (703) 754-6579 Fax: (703) 753-4223 www.pcbasicsplus.com **Business: Computer Training** Sponsor: Staff - Debbie Jones

**Prince William Cardiology** Associates, PC

Ms. Jane Coppage 8569-B Sudley Rd. Manassas, VA 20110 Phone: (703) 369-5959 Fax: (703) 369-7473 www.pwcardiology.com

Business: Physicians & Surgeons Sponsor: Charlyn Hasson-Brown -CASA of Greater Prince William

Prince William County Women's Journal

Mr. Scott C. Mayhugh P.O. Box 1750 Centreville, VA 20122 Phone: (703) 830-2600 Fax: (703) 830-2603 www.thewomensjournals.com

Business: Newspapers Sponsor: Staff - Kris Johnson

**Prince William SPCA** Ms. Melissa Korzuch

P.O. Box 6631

Woodbridge, VA 22195 Phone: (571) 222-0033 Fax: (571) 222-0033

www.pwspca.org

**Business: Nonprofit Organizations** Sponsor: Staff - Kris Johnson

**Professional Networkers Alliance** 

Ms. Susan Perkins 1934 Old Chain Bridge Rd., Suite 350

Vienna, VA 22182 Phone: (703) 786-7288

www.professionalnetworkers.org Business: Leadshare/Tips Groups Sponsor: Staff - Kris Johnson

S & R Electric, Inc.

Mr. Steve Walker 9205-A Enterprise Ct. Manassas Park, VA 20111 Phone: (703) 335-2232 Fax: (703) 738-4202 www.callsandr.com Business: Electrical Contractors Sponsor: Staff - Kris Johnson

Safari Professionals Unlimited

Mr. Tom LaRock P.O. Box 63 Gainesville, VA 20156 Phone: (703) 743-1676 Fax: (800) 799-2146 www.safariprofessionals.com Business: Travel Agencies Sponsor: Jonathan Arehart - Cavendo Corporation

**Schwans Home Service** 

Mr. Jerry E. Poe 8611 Virginia Meadows Dr. Manassas, VA 20109 Phone: (703) 368-5227 Fax: (703) 335-1235 www.schwans.com Business: Food Products, Services,

Supplies & Brokers

Sponsor: Staff - Anita Duecaster

**Spiritual Care Support Ministries** 

Ms. Dorothy Slaga 76 West Shirley Ave., P.O. Box 643 Warrenton, VA 20188-0643 Phone: (540) 349-5814 Fax: (540) 349-5814 www.scsm.tv Business: Counseling

Sponsor: Staff - Kris Johnson

Sports Network

Mr. Jim Vencill 8320 Quarry Rd. Manassas, VA 20110 Phone: (703) 335-1555 Fax: (703) 369-2234 www.sports-network.com Business: Recreation

Sponsor: Chip Rohr - Ducks Unlimited

Superior Carwash

Ms. Melissa Mayville 8929 Godwin Dr. Manassas, VA 20110 Phone: (703) 973-7739 Business: Car Wash Sponsor: Kris Spitler -Vanderpool, Frostick & Nishanian, P.C. The Bailey Team

Ms. Janet Belotti 4530 Walney Rd., Suite 203 Chantilly, VA 20151 Phone: (703) 244-9199 Fax: (703) 378-8609 www.baileys4u.com

Business: Real Estate-Commercial &

Residential

Sponsor: Staff - Kris Johnson

The Carpet-Pro

Mr. Bernard Robinson 8573 Liberia Ave. Manassas, VA 20110 Phone: (703) 361-7410 Fax: (703) 257-7564 Business: Cleaning Service-Residential &

Commercial Sponsor: Staff - Kris Johnson

The Greater Manassas Mentoring Network

Mr. Bernard Hayes 8514 Burlington Ct. Manassas, VA 20110 Phone: (703) 530-8603

Business: Nonprofit Organizations Sponsor: Staff - Kris Johnson

The Washington Post

Mr. Joe Teipe 1150 15th St., NW Washington, DC 20071 Phone: (202) 334-7500 Fax: (202) 334-8394 Business: Newspapers Sponsor: Staff - Kris Johnson

Tribune US

Mr. Michael K. Bender 5311 Lightning Dr. Haymarket, VA 20169 Phone: (703) 754-1273 Fax: (703) 656-4822 www.tribune-us.com

Business: Software Development Sponsor: Staff - Kris Johnson

Two Fat Men Construction

Mr. Buddy Aanderud 10866 Peachwood Dr. Manassas, VA 20110 Phone: (877) 896-3286

www.twofatmenconstruction.com **Business: General Contractors** Sponsor: Staff - Kris Johnson

See MEMBERS, Page 12

#### **UNITED STOR-ALL MANASSAS** CHAMBER INPRINT SECTION

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# INPRINT:

#### Your source for Chamber news ····>

**NEWS From Page 4** 

#### GIFT OF TIME AND SMILES

Dr. Joseph M. Bolil of the **Center for Life Enhancing Dentistry** announces a new approach to tooth restoration that can design and mill custom ceramic in less than 20 minutes. The new technology uses a digital infrared camera, medical grade computer and milling machine located on site to enhance the efficiency, accuracy and visual appeal of restorations.

#### **EARNINGS INCREASE REPORTED**

**James Monroe Bancorp, Inc.** announced an increase of 42% in 2005. James Monroe Bancorp also reported record growth in loans.

#### **NEW PITCHER SIGNED**

Reed Brown will pitch for the **Haymarket Battle Cats**, second-year Valley Baseball League expansion franchise. The team is composed of amateur NCAA college and university all-star baseball players from all over the U.S. Battle Cat home games are played at Battlefield Park in Haymarket.

#### WILLIAM WILLIS, JR. NAMED PRINCE WILLIAM COUNTY'S TEACHER OF THE YEAR

William Wesley Willis, Jr., a Pre-IB and IB Physics teacher at Gar-Field High School has been selected as **Prince William County**'s Teacher of the Year and is the recipient of the 2006 Washington Post Agnes Meyer Outstanding Teacher Award. Willis was selected based on his outstanding leadership, thor-

ough knowledge, understanding of the individual needs of students and ability to instill in students a desire to learn.

#### CRISIS RESPONSE ORGANIZATION CERTIFIED

ACTS/Helpline has been awarded certification for five years by the American Association of Suicidology, the standard-setting organization for crisis services. Formal recognition of this achievement will be given to the center at that annual meeting of the association in Seattle this month.

#### 2006 REAL ESTATE ASSESSMENT

Prince William County Government has completed its annual reassessment for 2006. Based on the reassessment, Prince William County's real estate tax base increased 32.1 percent between Jan. 1, 2005 and January 1, 2006. The County's total assessed value now stands at \$56.8 billion, up \$13.8 billion from the prior year.

#### ADVISORY BOARD APPOINTMENT

Sean T. Connaughton, Chairman of the **Prince William Board of County Supervisors**, has been appointed to the Advisory Board of the U.S. Merchant Marine Academy by U.S. Secretary of Transportation Norman Y. Mineta.

#### NEW MANAGEMENT FOR FAIRFAX NATIONAL GOLF CLUB

Pure Golf, based in Walkersville, MD, has been chosen to manage and operate **Fairfax National Golf Club**, located at 16850 Sudley Rd. in Centreville. Pure Golf will provide an improved customer service experience with high-quality agronomic standards.

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#### Chamber Awards 'Gold Star'

The Prince William County–Greater Manassas Chamber of Commerce awards a "Gold Star" each month to the member who has gone "above and beyond" the call of duty in support of the Chamber and its mission. This coveted award is handed out at the monthly breakfast or luncheon.

February 2006 Barbara Reese BR Associates and

Prince William 4-H Teen Leadership Program



Barbara
Reese is CoChair of the
Education
Committee and
has served in that
office for several
years. Under her
leadership, the
Education
Committee has
been reorganized
and energized.
Not only has she
managed to grow

the number of committee members by threefold, it was her idea to divide the committee into smaller subcommittees, called "Work Groups," each with its own responsibilities. This new direction for the Education Committee guarantees that every member gets the opportunity to substantially contribute.

Barbara also gives generously of her time to ensure the success of the committee's events and initiatives. A good example of this is the two-day "Missing Link" event held recently at Osbourn High School in conjunction with the school's FBLA. She, along with Co-Chair, Jonathan Arehart, not only attended the event but was there all day for both days helping out.

#### March 2006 Rob Hagman FASTSIGNS of Manassas

Rob Hagman joined the Chamber even before he recently opened his business in Manassas. Since that time, he has been involved in numerous Chamber activities. At one such Chamber event, he happened to notice our Cornerstone Contributors sign. Being in the sign business, he offered to replace our slightly beat up sign with the



beautiful retractable banner that you may have noticed in use at the Chamber office and all Chamber events. He also produced our new Chamber podium sign. FASTSIGNS of Manassas recently hosted the first "Business Before Hours" event of 2006.

# PRINT: Your source for Chamber news



#### Thank You to Our What's Happening **Newsletter Sponsors:**

Deer Park Cleaning, Inc. State Farm Insurance – Al Nasiri Matrix Document Solutions LLC North American Digital Communications, Inc. Flynn Video Services Affordable Web Design, Inc. Clarke's Catering Pampered Chef - Hillier **Intonations: Therapeutic Massage United Fairfax Travel** Watson Family Lawn Care Inc.



#### The Chamber to Open a Gainesville Office

n a press conference held last month at SYNERGY ONE Federal Credit Union in Manassas, Chamber Chair Kevin Kelley of Falcon Promotions and Print Solutions, unveiled plans to open a satellite office within the new SYNERGY One FCU location planned for Rt. 29 in Gainesville. The building is expected to open in fall

The Manassas office will remain where it is, and will continue to provide the same outstanding service to businesses that it has since its inception in 1935.

When the Chamber examined its membership, it discovered that more than one-fourth of its members are located in western Prince William County. That fact and the increasing rate of growth of new businesses in that area pointed to the need for a Chamber presence in western Prince William County.

SYNERGY ONE Federal Credit Union President and CEO, Bill White was presented with a plaque designating SYNERGY ONE FCU as the Chamber's first Keystone Contributor, a new level of sponsorship.

Commented Kevin Kelley, "Our Chamber's strategic plan recognizes the future growth in this area of Prince

hamber Comme

Kevin P. Kelley, Chairman of the Prince William County-Greater Manassas Chamber of Commerce (right) presents Bill White, President and CEO of SYNERGY ONE Federal Credit Union (left) with a plaque designating SYNERGY ONE FCU as the Chamber's first Keystone Contributor.

William County and a satellite office in Gainesville-Haymarket fulfills the vision of our Board of Directors to expand our membership and serve the thriving business community in this area of the county."

#### **Member-To-Member Discounts**

The following businesses are offering special Member-To-Member Discounts. To check them out, visit www.pwcgmcc.org.

> Assist-2-Sell Jacobs Team Buyers & Sellers Realty The Carpet-Pro **EuroBronze Tanning and Massage** Focuspoint, Inc. Heltzel - Synergy One Mortgage Co. Hendershot-Burkhardt-Reed Certified Public Accountants The UPS Store #1717

The Member-To-Member Discount Program is just one more way that your Chamber is helping you promote and grow your business! For more information contact Lyssa Walker at 703-368-6600, ext. 17, or email <a href="mailto:lwalker@pwcgmcc.org">lwalker@pwcgmcc.org</a>.

#### Thank You!

he Chamber would like to thank all those who donated items for the Silent Auction Luncheon. The Chamber regrets that it failed to print the following Silent Auction donors in the February, 2006 issue of *INPRINT Magazine*:

A-1 Flood Tech AFLAC-Cavaleri Bull Run Cloggers, Inc. Color-Ad Signs & Exhibits **Commerce Bank Country Inn & Suites Courtyard By Marriott Crossroads Realtors** Floor-Restore Flynn Video Services

**Greater Manassas CHARACTER COUNTS!** Coalition Harmony Salon and Spa Micron Technology Virginia Moore & Edwards, AMPF Occoquan Swimming, Inc. Office Depot Sans Screenprint, Inc. SERVE, Inc. Shirleys Framing, Inc. DBA **FastFrame** 

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> order#:0 1 X 6

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### Education: An Investment in the Future

he Chamber has supported local educators and students since its inception in 1935. The Chamber has always realized that excellent schools produce excellent business leaders, employees and citizens. That is why the Chamber offers a variety events and programs for students and their schools.

#### **Missing Link**

#### Osbourn High School FBLA Hosts the Missing Link Project

#### **BY MELISSA BELL**

Co-Chairman, "Speed it Up!"

he Missing Link networking event was created by the Chamber's Education Committee in an attempt to bridge the "missing link" by forming mutual relationships between high school students and the business people of our community. This year, the Education Committee partnered with Osbourn High School's FBLA in an attempt to reach many students. Together they created the "Speed It Up! Speed Networking" event. This event took place at Osbourn High School on February 8th and 9th at which 43 business professionals and 600 high school students attended.

The event was divided into sessions during which each business person had the opportunity to talk to as many as 50 students. This interaction allowed the students the opportunity to share their clubs and organizations with which they are involved, and then to ask the businesses for help. Not only was this beneficial for the students, it also allowed the participants to discover all the different types of organizations that Osbourn High School has to offer and how they potentially could assist these student organizations. Because Osbourn High School is such a diverse school this event was the perfect opportunity for the businesses to understand the changing community by drawing on the wealth of information the FBLA students provided.

Another highlight of the event was the recruitment of students for summer jobs and internships, as well as allowing the business people the opportunity to share their knowledge with the students and promote their business. Every participating business left the event knowing they had made a difference in the students' lives and had helped shape the future of tomorrow's business community.

The event was a huge success for all involved. In fact, the Osbourn FBLA students were so excited about the experience that many students wish they could organize another joint networking event before the school year is over.

[Top]: Barbara Reese, BR Associates hands out door prizes, as Co-Chairs, Melissa Bell and Emily Williamson of Osbourn High School look on. [Rght]: Members from the Chamber gather for a group shot.



### Congratulations to our 2006 Scholarship **Recipients**

#### CAREER/TECHNICAL

Candace Perkins, Brentsville High School Zeba Khalid, Potomac Senior High School Kevin Miller, Osbourn Park High School

#### LEADERSHIP

Jamie Edwards. Manassas Park High School Andrew Matwijec -Seton High School Kristen Thoms, Garfield Senior High School

#### SCIENCE/TECHNOLOGY

Kathryn Sheedy, Stonewall Jackson High School Erin Beckmann, Osbourn Park High School Stephen Schorn, Forrest Park High School

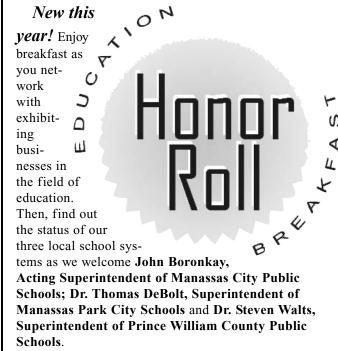
### PRINT: Your source for Chamber news



### **Education Honor Roll Breakfast**

Tues., April 25th 8:00-9:30 a.m. Best Western Battlefield Inn 10820 Balls Ford Rd., Manassas

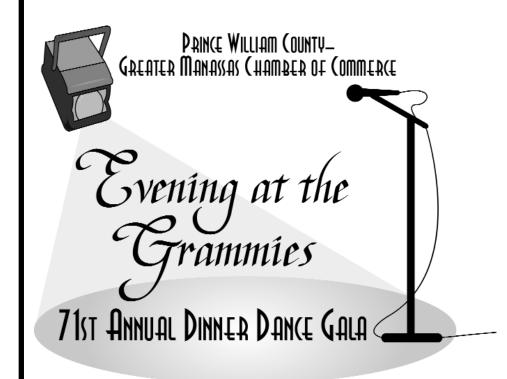
Sponsored by: **Prince William Education** Association



Finally, help us honor the Chamber's scholarship

The cost for members is \$25 prepaid or \$30 at the door or billed. The cost for non-members is \$35.

To RSVP, contact Katie Clark at 703-368-6600, ext. 10, or email kclark@pwcgmcc.org.



#### Saturday, June 24th **Heritage Hunt Golf** & Country Club

Master of Ceremonies Sponsor: **Cardinal Bank** 

> Red Carpet Sponsor: Vanderpool, Frostick & Nishanian, P.C.

Get Up & Dance Sponsor: Freedom Aquatic & Fitness Center

Sponsorships are still available. For more information, contact Kris Johnson at 703-368-6600, ext. 15, or email kjohnson@pwcgmcc.org.

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#### **Spotlight on Business**

### Temporary Solutions, Inc.

emporary Solutions, Inc. is an award-winning, women-owned and managed staffing company headquartered in Manassas, Virginia. Over the years, our company has demonstrated the ability to provide customized staffing and human resource services to our clients, combined with high-caliber customer service and a quality work force. This is what differentiates us from our competitors.

Temporary Solutions, Inc. is a customer-focused organization with the belief that we have two types of customers — our client and our temporary employee. For the past 26 years, we have met our goals by focusing on customer values and expectations, while providing our employees with the tools necessary for long-term success and stability.

A mother and daughter team, Jana Yeates, our CEO, and Lovey Hammel, our President, founded the company in 1980. Since then, our company has evolved into a multi-functional staffing resource with five field offices providing customized staffing solutions to businesses from the District of Columbia to as far south as Fredericksburg, Virginia.

Our success in the staffing industry is linked to our willingness to invest in recruitment sources and programs, in skill assessments and interview assessment tools, in background checks and drug testing processes, and in our dedication to hiring, developing and retaining only the most talented and experienced personnel.

Our dedication to excellence in our industry is reflected in our many achievements:

■ Named by the *Washington Business* Journal as one of the "Greater Washington Top 50 Women Who Mean Business" in 2004

- Named the fifth "Top Diversity Owned Business in the State of Virginia" out of a field of 100 in 2005 by Diversity **Business**
- Named 84th "Top Diversity Owned Business Nationwide" out of a field of 100 in 2005 by Diversity Business
- Named 30th "Top Women Owned Business Nationwide" out of a field of 500 in 2005 by Diversity Business
- Recipient of the 2003 "Horizon Award Certificate of Recognition for Building Community Partnerships and For Making a Difference in the Lives of People with Developmental Disabilities through Employment Opportunities"
- Named as the 7th largest womenowned company in the Washington, DC area by the Washington Business Journal
  - A four-time consecutive winner of

Inc. Magazine's list of the "500 Fastest Growing Privately Held Companies in the United States"

- The Washington Business Journal named Temporary Solutions as the 10th largest temporary placement agency in the metropolitan area
- In May 1998 through May of 2000, Working Women magazine named the company to its "Working Women 500 Largest Women-Owned Companies" in the United States.
- In October of 2000, the Washington Business Journal nominated our company for the "Family Business of the Year" award
- Our company is the recipient of the SBA's 1998 "Entrepreneurial Success of the Year Award"

Temporary Solutions, Inc. is a 2005-2006 Cornerstone Contributor.

#### Nominate the Best in Business

elp us recognize the "best of the best" among our Chamber membership. Complete a nomination form today for the Chamber's annual "Excellence in Business" awards to be presented at our annual Excellence in Business Awards Luncheon on Tuesday, May 23rd from 11:30 a.m.-1:00 p.m. at Holiday Inn of Manassas, located at 10800 Vandor Lane in Manassas.

It's so easy — simply visit the Chamber's website at www.pwcgmcc.org and download the Nomination Form. Fill it out and fax it to the Chamber at 703-368-4733. Nominate as many businesses or individuals for as many categories as you wish.

Feel free to reproduce the nomination form for your employees, partners and Chamber friends as well. But you'd better hurry, because **nominations are due to the** Chamber by 5:00 p.m. on Friday, April 28th.

For more information, contact Laurel Vaughan at 703-368-6600, ext. 14, or email lvaughan@pwcgmcc.org.



Immediate Past Chair. Susan Jacobs, Assist-2-Sell Jacobs Team **Buyers & Sellers Realty** (center), poses with the 2005-2006 "Business of the Year" Awards recipients Lake Litho President Pam Lake Pell and Vice President for Sales & Marketing Jere Gill (left); Bull Run Observer Publisher Randi Reid (right) and ImageWerks, Multimedia Designer GC Schow and Designer Kathy Strauss (front).

**DOROTHEA GRECO** CHAMBER INPRINT SECTION art#:NVA384326 order#:0 1 X 6 **Black** 

#### Your source for Chamber news



### Scramble to Fund Scholarships

The foursome from **Vulcan Materials Co.** braved a stiff wind on Wednesday, March 22nd at **Evergreen Country Club** in Haymarket to place first in the Chamber's annual golf tournament, the Polar Bear Scramble. A portion of the proceeds from this event is used to fund the Chamber's scholarship program that makes nine \$1,000 college scholarships available to local graduating high school seniors.

The Chamber would like to thank the following Polar Bear Scramble sponsors:

Kodiak Sponsor: TML Copiers & Digital Solutions

Yukon Sponsors: Falcon Communications Solutions, Inc.; Focuspoint, Inc.;

**Falcon Wireless Solutions** 

Prize Sponsor: SYNERGY ONE Federal Credit Union

Putting Contest Sponsor: Vulcan Materials Co.

Lunch Sponsor: Glory Days Grill

Reception Sponsor: Johnson & Strachan Insurance and Benefits

Beverage Cart Sponsor: Junction Travel, Inc.

Friends of the Bear: APT Impact, Inc.; Computer Training Depot/Flynn Video Services; Falcon Promotions and Print Solutions; Freedom Aquatic & Fitness Center; George Mason University, Prince William Campus; Metro Sign & Design, Inc.; NVCC Education Foundation; Northern Virginia Community College, Manassas Campus; Paychex, Inc.; S.W. Rodgers Co., Inc.; Temporary Solutions, Inc.; Union Bank & Trust and Virginia Systems, Inc. (VASI).



[From left to right]: From left to right: Mike Kavka, Lehigh Cement Company; and from Vulcan Materials Co., Kim Duke, Kip Addison, and Jess Brindisi (also winner of "Men's Longest Drive Contest."

#### Area Businesses to be Honored May 18, 2006

Join the respected tradition of Business Appreciation Week beginning Sunday, May 14 through Saturday, May 20, 2006, and help celebrate the flourishing business community in the Prince William County – Manassas area. Participate in a variety of events designed to recognize businesses of all sizes and industries for their contribution to the area's economic vitality and quality of life.

Prince William County – Manassas is home to an important segment of Northern Virginia's growing technology industry, and this year's events will recognize emerging and/or established corporate stars in our area that display exceptional development of new technology or innovative uses of existing technology.

Special events include:

Technovation Forum
Thursday, May 18th
10:00 a.m. – 12:00 p.m.
at the Prince William Campus of George Mason University

This event highlights the Prince William Campus of George Mason University as a catalyst for economic development and features presentations by the 2006 Technology Achievement Award finalists: Lockheed Martin Undersea Systems, MicroAutomation and ASCo (Amercian Stripping Company).

Business Appreciation Week Luncheon Thursday, May 18th 12:00 – 2:00 p.m. at the Prince William Campus of George Mason University

The luncheon will honor local businesses' contributions to this area's economy and recognize the 2006 Technology Achievement Award finalists and winner.

**RSVPs are required for both events**. For information on planned events, please call the Prince William County Department of Economic Development at (703) 792-5500.

The Chamber is proud to be a sponsor of Business Appreciation Week.

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### Virtual Bus Tour Of Local Commercial Properties

Thursday, June 8th 8:15-10:30 a.m. Heritage Hunt Golf & **Country Club** 6901 Arthur Hills Dr., Gainesville

Let our second annual Virtual Bus Tour demonstrate what a hot commodity our area has become as we provide an exclusive preview of the commercial real estate market: new projects, current projects and relo's in five different "neighborhoods."

SPONSORS TO DATE Platinum Sponsor: Potomac News/ Manassas Journal Messenger Gold Sponsor: Buchanan Partners, Flory Small **Business Center, Inc., Grubb** & Ellis Company, James Monroe Bank, Norman Realty, Prince William Health

System, R. W. Murray Co. and Virginia Commerce Bank

Exhibit Table Sponsor: Real **Estate Development** Communitytopic specific In-Kind Sponsor: **RWS Photography** 

Virtual Bus Passes: \$60 for members; \$75 for non-members (includes breakfast, bus tour presentation and "Tour Book").



RSVP to Katie Clark at 703-368-6600. ext. 10, or

kclark@pwcgmcc.org. If you are interested in sponsorship, please contact Debbie Jones at 703-368-6600, ext. 11, or email djones@pwcgmcc.org.

#### MEMBERS From Page 5

#### **United Stor-All Manassas**

Ms. Jennifer Delp 8621 Sunnygate Dr. Manassas, VA 20109 Phone: (703) 361-3501 Fax: (703) 361-0551 www.unitedstorallcenters.com Business: Storage-Household & Commercial

Sponsor: Rob Sturm - Scott & Stringfellow, Inc.

#### Virginia Commerce Bank

Ms. Stephanie D. Lykins 10830 Balls Ford Rd. Manassas, VA 20109 Phone: (703) 455-0339 www.vcbonline.com Business: Banks Sponsor: Amy Tanner -Virginia Commerce Bank

#### Virginia Vipers

Mr. Dwayne Jewell P.O. Box 3304 Manassas, VA 20108 Phone: (703) 470-7500 www.viperbaseball.org Business: Baseball Sponsor: Debbie Jewell -Help-U-Sell Wastler & Associates

#### Weichert Realtors -**Dorothea Greco**

Ms. Dorothea Greco 7900 Sudley Rd. Manassas, VA 20110 Phone: (202) 486-5726 Fax: (703) 393-9492 www.realtorhomestar.com Business: Real Estate-Commercial & Residential Sponsor: Staff - Kris Johnson

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LEGAL SERVICE PLANS OF VA **CHAMBER INPRINT SEC-TION** art#:NVA384036 order#:0 1 X 7.5 **Black** 



### - UPCOMING EVENTS -

#### MAY

**Tuesday 9 BUSINESS BEFORE HOURS** 

8:00 - 9:00 a.m.

Hosted by:

**Mason Enterprise Center** 

10900 University Blvd., Bull Run Hall, Suite 200, Manassas Complimentary networking event.

#### Thursday 11 **BROWN BAG SEMINAR**

Noon - 1:00 p.m., Chamber Office

Topic: "ABC's of Commercial Security"

Speaker: Jim Spellman, Security & Energy Technologies, Inc.

Sponsor: A-1 Flood Tech

Find out about the variety of commercial security options available including access control and alarm systems. Learn about closed-circuit TV systems and their installation and monitoring. Coordinated by the Brown Bag Committee

#### Thursday 18 **BROWN BAG SEMINAR**

Noon - 1:00 p.m., Chamber Office

Topic: "Balancing Life & Career"

Speaker: Emily Cameron,

**Focus Coaching** 

Sponsor: A-1 Flood Tech Balancing our lives or managing the chase? We will explore

and identify ways to bring purpose and clarity to our lives, resulting in more time to devote to those activities that bring us closer to our professional and personal goals.

Coordinated by the Brown Bag Committee

#### **Tuesday 23** ANNUAL "EXCELLENCE IN BUSINESS" AWARDS LUNCHEON

11:30 a.m. - 1:00 p.m. Networking, Registration & Buffet Hosted by:

#### **Holiday Inn of Manassas**

10800 Vandor Lane, Manassas Sponsor: Prince William County **Department of Economic Development and City of** Manassas - Economic

**Development** This annual awards luncheon is the Chamber's equivalent of the Academy Awards, where we honor those individuals and businesses that have worked hard and achieved much.

Coordinated by the Programs & Awards Committee

Members: \$25 prepaid/\$30 at the door or billed

Non-members: \$35

\* Cancellations must be received 24 hours in advance to be honored

#### Thursday 25 **BUSINESS AFTER HOURS**

5:00 - 6:30 p.m.

Hosted by: Country Inn & Suites 10810 Battleview Parkway,

Complimentary networking event.

#### **JUNE**

#### Friday 2 "GREATER BEGINNINGS" **NEW MEMBER** ORIENTATION

8:00 - 9:30 a.m. Hosted by:

Prince William Health System 8650 Sudley Rd., 4th Floor,

Conference Room

All members, rookies and veterans alike, are invited to attend this informative orientation and networking event. It's a great way meet the Chamber staff, introduce your business or organization and familiarize yourself with the many benefits the Chamber has to offer. An informal presentation will be given by the Chamber staff, covering all you need to know to begin putting the power of the Chamber to work for you. A special invitation is extended to members who were unable to attend in the past! Coordinated by the

**Ambassadors Committee** Thursday 8

VIRTUAL BUS TOUR 8:15 - 10:30 a.m.

Hosted by: Heritage Hunt **Golf & Country Club** 

6901 Arthur Hills Dr., Gainesville Le out second annual Virtual Bus Tour demonstrate what a hot commodity our area has become as we provide an exclusive preview of the commerical real estate market: new projects, current projects and relos in five different "neighborhoods.'

Sponsors To Date:

Platinum Sponsor: Potomac News/ Manassas Journal Messenger Gold Sponsor: Buchanan **Partners; Flory Small Business** Center, Inc.; Grubb & Ellis Companay; James Monroe Bank; Norman Relaty; Prince William Health System: R.W.

Murray Co.; and Virginia **Commerce Bank** 

In Kind Sponsor: **RWS Photography** 

\* If you are interested in available sponsorships, please contact Debbie Jones at 703-368-6600, ext. 11 or djones@pwcgmcc.org.

#### **Virtual Passes to Event:**

Members: \$60.00 Non-Members: \$75.00 Includes breakfast, presentation and "Tour Book."

\* Cancellations must be received 24 hours in advance to be honored

#### **Thursday 8 BROWN BAG SEMINAR**

Noon – 1:00 p.m., Chamber Office

**Topic: "Individual Protective** 

Measures"

Speaker: Deborah Wargo, Wargo's Martial Arts USA, Inc. Sponsor: A-1 Flood Tech

Increase your personal safety

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with such techniques as prevention psychology, personality profiles and prevention mindset. Learn what your body language tells others, how to manage verbal assaults and self defense measures and receive personal security tips. Coordinated by the Brown Bag Committee

#### **Tuesday 13 BUSINESS BEFORE HOURS**

8:00 - 9:00 a.m.

Hosted by: General's Ridge **Golf Club** 

9701 Manassas Dr.,

Manassas Park Complimentary networking event.

#### Thursday 15 **BROWN BAG SEMINAR**

Noon -1:00 p.m., Chamber Office

Topic: "Dance Basics for Any

Occasion"

Speaker: John Hinkle, John **Hancock Financial Network** 

Sponsor: A-1 Flood Tech

Whether you're anticipating a night out on the town, a wedding, a cruise or preparing for the Chamber's Annual Dinner Dance, you won't want to miss this hourpacked workshop! We'll roll up the carpet and go over some basic dance steps including the East Coast Swing, Cha Cha and Foxtrot. Coordinated by the Brown Bag

Committee Saturday 24 71st. ANNUAL DINNER DANCE

"Evening at the Grammies" Hosted by: Heritage Hunt **Golf & Country Club** 

6901 Arthur Hills Dr., Gainesville

6:30 p.m. - Midnight

\$70.00 Per Person Master of Ceremonies Sponsor:

#### **Cardinal Bank**

Join us for an elegant evening of dining and dancing as we install our new officers for the year and celebrate 71 sensational years of excellence in business. Sponsorship opportunities are still available. For more information, contact Kris Johnson at

703-368-6600. ext. 15. or kwelsh@pwcgmcc.org. Make your reservation early so you won't be left out of the festivities.

#### Thursday 29 **BUSINESS AFTER HOURS**

5:00 - 6:30 p.m.

Hosted by: SYNERGY ONE

**Federal Credit Union** 

\* New Location 8400 Chatsworth Dr., Manassas

**Information:** www.pwcgmcc.org

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### March 'Speed Networking' Luncheon a Success





Members met close to 40 people in 40 minutes at the March "Speed Networking" Breakfast held Tuesday, March 28th at Evergreen Country Club.

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embers attending the March "Speed Networking" Luncheon, which was held on Tuesday, March 28th at Evergreen Country Club in Haymarket, were guaranteed to meet a member a minute during the "Speed Networking" exercise which was based on the currently popular "Speed Dating" program. The event was sponsored by The Fauquier Bank and began with freeform networking over lunch. Afterwards, each member had one minute to explain their company's business to the seven other members at their table before switching tables to repeat the process three more times. Commented Sherri Arnaiz of Virginia Systems, Inc., "Listening to other 'elevator speeches' helped me to refine my own."

### Pat on the Back Reception

The Prince William County-Greater Manassas Chamber of Commerce celebrated "Member Appreciation Month" with an early morning reception at O'Meara's Restaurant & Pub on St. Patrick's Day, March 17th. At least 60 members, many of whom saluted the day with the traditional "wearing of the green," attended to network and partake of the breakfast

The month of March is designated as "Member Appreciation Month," when the Chamber expresses its appreciation to members for their support throughout the year. At every event during the month, the Chamber distributed coupons for savings at member restaurants. Participating restaurants were: Casa Chimayo; Chick-fil-A (Liberia Ave.); City Square Café; Glory Days Grill; Jake's & Hero's Pub; Old Country Buffet and Siam Classic.



Ambassador and Vice Chair for Membership Services Guy Hinkler, V2 Systems, Inc. and other members network at the Chamber's "Pat on the Back" reception held at O'Meara's Restaurant & Pub on Friday, March 17th. The Pat on the Back is a complimentary event organized by the Chamber as a way to show appreciation to the membership for their support.

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### Thank You Chamber **Support Team!**

The Prince William County-Greater Manassas Chamber of The Prince William County-Greater The Prince William County-Greater The Chambers provide production of the Chamber We are very ucts, services and expertise in support of the Chamber. We are very grateful for their generosity and wish to recognize their efforts. Listed below is a select group of companies that provide their goods or services continuously in order to keep our office running efficiently.

**Berry Photography** Coure Technologies, Inc. City of Manassas -**Economic Development** Custom Designers, Inc. Deem Printing Co. East to West Embroidery & Design, Inc. Flower Gallery of Manassas Focuspoint, Inc. L & L Delivery, Inc. Lightwaves Photography, LLC **Loyal Service Mathis Photography** Metro Sign & Design, Inc. **Morningside Courier** Systems, Inc. Potomac News/Manassas Journal Messenger The Photo Bug Virginia Systems, Inc. (VASI)

A Special Thanks to: FedEx Kinko's George Mason University, **Prince William Campus** Kitchen Gourmet & A Company of Caterers Inc.

#### VIRTUAL BUS **TOUR**

Thursday, June 8 8:15 - 10:30 a.m. Hosted by: Heritage Hunt **Golf & Country Club** 6901 Arthur Hills Dr., Gainesville Virtual Passes to Event: Members: \$60.00 Non-Members: \$75.00 Includes breakfast, presentation and "Tour Book" RSVP to Katie Clark at 703-368-6600, ext. 10, or email kclark@pwcgmcc.org.



#### MEMBERS From Page 12

#### WestRash Charities, Inc.

Chris Rash 6831 Lochmere Dr. Manassas, VA 20112 Phone: (703) 794-8051 www.westrashcharities.org Business: Nonprofit

Organizations

Sponsor: Staff - Kris Johnson

#### **Wood Smith Associates LLC**

Ms. Donna M. Wood P.O. Box 250 Haymarket, VA 20168-0250 Phone: (703) 753-8222 Fax: (703) 754-8989

www.woodsmithassociates.com Business: Accountants-Certified Public Sponsor: Staff - Kris Johnson

#### Yellow Book USA

Mr. Dan Perti 4115 Annandale Rd. Ste 305

Annandale, VA 22003 Phone: (703) 916-1005 Fax: (703) 916-1050 www.yellowbook.com Business: Advertising Directories/Guides Sponsor: Staff -Michaelene Ressler

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To place an advertisement in Inprint, please call

**Potomac News 703-878-8009** 

Manassas Journal Messenger 703-369-6591